



EVA Software Solutions



Zoho
Advanced
Partner

1. Title

Powering Up Finance with Zoho Books – A Kratos Success Story

2. Overview

- Kratos is a leading energy and power solutions provider focused on innovation and growth.
- As business scaled, financial operations became harder to manage manually.
- The team needed a robust accounting platform to streamline billing, GST compliance, and inventory.
- EVA Software Solutions was chosen to implement Zoho Books tailored to Kratos's business needs.

3. Executive Summary

- Kratos faced challenges with invoicing delays, manual data entry, and tracking payments across channels.
- EVA Software Solutions implemented Zoho Books for end-to-end automation of accounting tasks.
- The setup included sales and purchase modules, inventory management, and GST filing support.
- Post-implementation, Kratos gained real-time visibility into finances and reduced manual workload.

4. Problem Statement

- Manual accounting processes were time-consuming and prone to errors.
- No central system to track sales, purchases, and inventory in real time.
- Invoices and payment follow-ups lacked automation, slowing cash flow.

5. Proposed Solutions

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EVA Software Solutions



- Implement Zoho Books to automate accounting, invoicing, and financial reporting.
- Integrate inventory, banking, and GST modules for complete financial visibility.
- Set up recurring invoices, payment reminders, and auto-reconciliation with bank feeds.
- Customize reports and dashboards to suit Kratos's operational structure.

6. Implementation

- EVA Software Solutions conducted a process study and mapped Zoho Books to Kratos's workflows.
- Migrated all past financial data and set up modules like sales, purchases, and inventory.
- Integrated payment gateways and bank feeds for faster transaction tracking.
- Trained Kratos staff on how to use Zoho Books efficiently and independently.

7. Results

- Invoicing time is reduced by over 60% with automation and templates.
- Real-time tracking of payments, expenses, and inventory improved financial decision-making.
- GST filings became quicker and more accurate, ensuring compliance without last-minute stress.
- Kratos now operates with a more transparent, streamlined, and scalable financial system.

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